

GRADUATE SCHOOL OF MANAGEMENT

ACCOUNTING COURSE SCHEDULE FOR 1985 - 1986

The Accounting courses scheduled for the academic year 1985-86 are listed below to assist you in planning your GSM program of study:

ACCOUNTING CORE:

FALL		INSTRUCTOR
203	Accounting Information for Management	Wright
203	Accounting Information for Management	Wright
203	Accounting Information for Management	Wright

ACCOUNTING ELECTIVES:

FALL		
221B	Intermediate Accounting	Rodgers
220	Cost Accounting	Ewing-Chow
WINTER		
221A	Intermediate Accounting	Rodgers
221C	Advanced Accounting	Kinsman
224	Financial Audit	Ewing-Chow
SPRING		
290	Expert Systems and Human Information Processing	Wright
290	Credit Analysis	Rodgers
220	Cost Accounting	Ewing-Chow
222	Federal Taxation	Cooper
298C	Management Internship	Rodgers

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Ann Jennings

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CORPORATE STRATEGY COURSE SCHEDULE FOR 1985 - 86

The Corporate Strategy courses scheduled for the academic year 1985-86 are listed below to assist you in planning your GSM program of study:

CORPORATE STRATEGY CORE:

WINTER

INSTRUCTOR

215 Business Strategy

Stiles

SPRING

215 Business Strategy

Galbraith

215 Business Strategy

Galbraith

215 Business Strategy

Galbraith

CORPORATE STRATEGY ELECTIVES:

FALL

292 Forecasting and Futures Research

Galbraith

290 Mergers and Acquisitions

Stiles

290D Management of High Technological Ventures

Morrissey

WINTER

276 Business Law I

Fischbach

290 Strategic Information Support Systems

Galbraith

291 Organizational Governance

McGuire & Watson

SPRING

277 Business Law II

DeSilva

290 Entrepreneurship

McGuire

290 International Business

Bosch

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DECISION SCIENCE COURSE SCHEDULE FOR 1985 - 1986

The Decision Science courses scheduled for the academic year 1985-86 are listed below to assist you in planning your GSM program of study:

DECISION SCIENCE CORE:

FALL INSTRUCTOR

201A	Statistics for Management	Keller
201A	Statistics for Management	Keller
201A	Statistics for Management	Keller

WINTER

201B	Operations Research for Management	Lamar
201B	Operations Research for Management	Lamar
201B	Operations Research for Management	Lamar

SPRING

218	Operations Management	Scott
218	Operations Management	Scott
218	Operations Management	Scott

DECISION SCIENCE ELECTIVES:

FALL

EE 281A	Flows in Networks (X List Engr)	Schinzinger
290X	Multivariate Statistics (X List)	Newcomb

WINTER

290E	Decision Analysis	Keller
290X	Multivariate Statistics (X List)	Newcomb

SPRING

290	Risk Analysis	Keller
290X	Multivariate Statistics (X List)	Newcomb

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ECONOMIC AND FINANCE COURSE SCHEDULE FOR 1985 - 1986

The Economic and Finance courses scheduled for the academic year 1985-86 are listed below to assist you in planning your GSM program of study:

ECONOMIC AND FINANCE CORE:

WINTER

204	Microeconomics for Management	Marshall
204	Microeconomics for Management	Marshall
204	Microeconomics for Management	Rooney
217	Corporate Finance	Kinsman

SPRING

205	Macroeconomics for Management	McMillan
205	Macroeconomics for Management	McMillan
205	Macroeconomics for Management	Rooney
217	Corporate Finance	Marshall
217	Corporate Finance	TBA

ECONOMIC AND FINANCE ELECTIVES:

FALL

233	Investment Management	Kinsman
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WINTER

232	Portfolio Analysis	Pickett
290B	Public Budgeting	Ayers

SPRING

230	Advanced Financial Theory	McMillan
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MANAGEMENT INFORMATION SYSTEMS COURSE SCHEDULE FOR 1985 - 86

The Management Information Systems courses scheduled for the academic year 1985-86 are listed below to assist you in planning your GSM program of study:

MANAGEMENT INFORMATION SYSTEMS CORE:

FALL		INSTRUCTOR
207	Computer and Information Systems for Mgmt.	Vitalari
207	Computer and Information Systems for Mgmt.	Vitalari

WINTER

207	Computer and Information Systems for Mgmt.	Gurbaxani
207	Computer and Information Systems for Mgmt.	Gurbaxani

MANAGEMENT INFORMATION SYSTEMS ELECTIVES:

WINTER		INSTRUCTOR
271	Management of Systems Development and Projects	Vitalari
290C	Special Topics in Information Systems	Vitalari

SPRING

290H	Economics of Computing	Gurbaxani
290I	Management of Information Systems	Vitalari
290L	M.I.S. Doctoral Research Seminar	Kraemer

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MARKETING COURSE SCHEDULE FOR 1985 - 1986

The Marketing courses scheduled for the academic year 1985-86 are listed below to assist you in planning your GSM program of study:

MARKETING CORE:

WINTER

INSTRUCTOR

216 Principles of Marketing
216 Principles of Marketing

Gilly
Gilly

SPRING

216 Principles of Marketing
216 Principles of Marketing

Venkatesh
Venkatesh

MARKETING ELECTIVES:

FALL

290C Seminar in Advertising

Belch

WINTER

290D Seminar in Household Behavior
298B Management Intern Seminar

Venkatesh
Gilly

SPRING

243A Marketing Research
290F Service Marketing

Venkatesh
Gilly

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ORGANIZATIONAL BEHAVIOR COURSE SCHEDULE FOR 1985 - 1986

The Organizational Behavior courses scheduled for the academic year 1985-86 are listed below to assist you in planning your GSM program of study:

ORGANIZATIONAL BEHAVIOR CORE:

FALL	INSTURCTOR
200 Management of Complex Organizations	Ashurst
200 Management of Complex Organizations	Ashurst
200 Management of Complex Organizations	McGuire
200 Management of Complex Organizations	McGuire

WINTER

202 Organizational Analysis for Management	Stevenson
202 Organizational Analysis for Management	Stevenson
202 Organizational Analysis for Management	Casey
202 Organizational Analysis for Management	Allen

ORGANIZATIONAL BEHAVIOR ELECTIVES:

FALL	
260A Micro Organizational Behavior	Stevenson

WINTER

261 Organizational Change and Development	Margulies
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SPRING

260B Macro Organizational Behavior	Porter
263A The Consultative Process	Margulies
290 Gender and Management	Rosener

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PUBLIC POLICY COURSE SCHEDULE FOR 1985 - 1986

The Public Policy courses scheduled for the academic year 1985-86 are listed below to assist you in planning your GSM program of study:

PUBLIC POLICY CORE:

FALL	INSTRUCTOR
206 Political Analysis for Management	Rosener
208 Public/Private Interactions	Sisco
208 Public/Private Interactions	McNamara
208 Public/Private Interactions	Ayres
211 Public Policy Making	Agajanian

WINTER

206 Political Analysis for Management	Rosener
206 Political Analysis for Management	Rosener
208 Public/Private Interactions	Sisco
214 Public Productivity Management	Fielding

SPRING

212 Public Policy Analysis	TBA
213 Public Financial Management	Ayres

PUBLIC POLICY ELECTIVES:

FALL	INSTRUCTOR
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275 Legal Theory for Administrators	Fischbach
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WINTER

290B Public Budgeting	Ayres
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SPRING

256 Intergovernmental Relations/Managing in the Federal Systems	Sisco
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