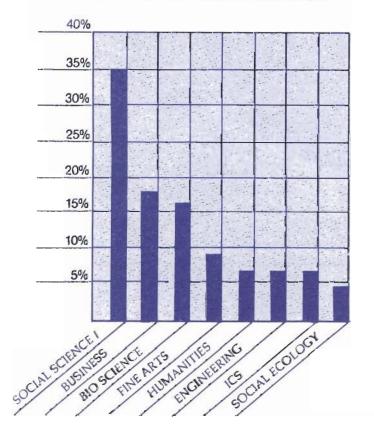
Class of 1986 M.B.A. Placement Report

Graduate School of Management

University of California, Irvine

This report summarizes the results obtained from a questionnaire sent to the 1986 Masters recipients from the Graduate School of Management at the University of California, Irvine. The survey findings were based on information received from 49 out of 86 of those questionnaires and are summarized below.

Distribution by Undergraduate Major

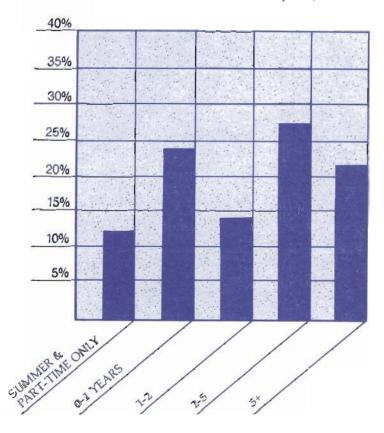


Profile of Respondents

Class Size	86
Surveys Returned	49
Women	49%
Minority	23%
Median Age Range	26-30

Prior Work Experience

Number of years of full-time work experience prior to graduation. (Full-time is defined as 35 or more hours of work for 45 or more weeks in a calendar year.)

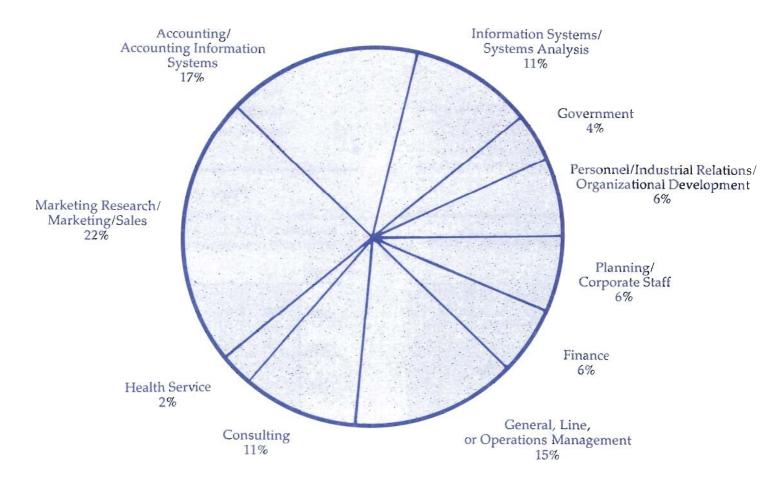


Salaries by Prior Work Experience

No. of Years of Full-Time Work Experience	Uncler \$20,000	\$20,000- 24,999	\$25,000- 29,999	\$30,000 34,999	\$35,000-	\$40,000-	\$45,000- over	Total
Summer/Part time		3%	7%					10%
0-1 years			17%	4%				21%
1-2		5%	5%	5%		2%		17%
2-5		2%	19%		5%	5%		31%
5+		2%	2%	10%			7%	21%
Total		12%	50%	19%	5%	7%	7%	100%

- 1. Mediam salary is \$27,750.
- Mean salary is \$30,351.
- 77% of those respondents with less than one year full-time experience earn between \$25,000-\$29,999.
- 4. 69% of the total respondents earn between \$25,000 and \$34,999.

Functional Classifications of Positions Accepted



Graduating students were asked to indicate which of the following factors were most important in making their decision to accept an offer of full-time employment. Rankings were to range from 1 to 5 with 1 indicating that the factor was of no importance to the decision, and 5 signifying great importance.

4.2 Industry 4.0 Intellectual Stimulation 4.0 Opportunity for Advancement 3.7 Reputation of Company 3.6 Salary 3.5 Tranferability of Experience 3.5 Significant Responsibility 3.5 Geographic Location 3.3 Compability with Co-workers 3.2 Good Training Program 1.2 Compability with Spouses Career A representative listing of organizations which recruit M.B.A. graduates and/or have employed 1986 M.B.A. graduates.

Corporation	F
Allstate Insurance	F
American Auto.	F
Association	F
American Marketing	C
Services	C
Analytic Investment	T
Management	I
Argo Systems	
Arthur Andersen	II
Arthur Young	In
Baker International	Je
Bank of America	
Birtcher Investments	K
Brown Foremen	N
Corporation	N
Carnation Company	
City of Los Angeles,	N
Personnel	N
City of San Jose	
Citibank Nevada	N
Covington	
Technologies	C
E.R. Squibb & Sons	N
7	

Aerospace

Ernst & Whinney
F.B.I.
F.D.I.C.
FHP
Ford Aerospace
General Bank
Geneva Corporation
The Gillette Company
Hughes Aircraft
Company
IBM
Intracorp
Johnson & Johnson
Cardiovascular
Kendall / McGaw
M.S.I. Corporation
Management Analysis
Company
McDonnell Douglas
Memorial Medical
Center of Long Beach
Metropolitan
Transportation
Communication
N.H. Research
IV.II. Nescalell

The Navigators **Orange County Transit** Pacific Financial Companies Peat Marwick Price Waterhouse R.P. Gillotte Company South Coast Medical Center Summit Care Corporation Syntro Corporation TRW Taco Bell Texas Instruments **Textron Financial** Corporation Touche Ross Tricon Enterprises Incorporated U.S. General Accounting Unisys